



# Investing In A Soul



Participant's Manual

Strategic Evangelism: Investing In A Soul One  
Person At A Time

FACILITATOR'S TEACHING PLAN  
SEMINAR & WORKSHOP

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Teacher's Handbook  
DOCTOR OF MINISTRY  
New York Theological Seminary  
New York, NY  
June 19, 2011

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## INTRODUCTION

This project is designed to achieve three goals: 1) To raise awareness by helping to clarify the nature of the structures and practices of the church relating to its missional focus; 2) To develop a better awareness of local missions; and 3) To develop a process that will assist persons to live out the mission by engaging their communities. The challenge as to how to be truly missional requires those persons that consider themselves to be disciples to engage their communities in their everyday life. This has posed a challenge to the church: how will missions and being missional in the 21<sup>st</sup> century be different from the 1st century to the 21<sup>st</sup> century. How can one truly and radically live out the mission of the church. Three strategies will be employed in order to achieve each goal. The idea of being missional is not about the church coming up with some program and fancy name. It is about understanding the needs of the community - spiritual, social, financial - and how to live in ways that can help transform the community. Every person must begin at his or her own doorstep. According to Dave Black, the practical application of missionary congregations is actually to “live out their spiritual life not only as the Church, but also as God's people in the world.”<sup>1</sup> According to Rick Warren, “The Church is God’s people living in this world and acting as catalysis for change.”<sup>2</sup> The Church’s basic mission is to preach the Gospel of the Kingdom of God; this message has a social and political aspect to its applications. We are called, commissioned and authorized to go with the gospel. This is the fundamental responsibility of the Church but this message is holistic affecting the total person: body soul and spirit. As pastor of Bethel Temple of Praise, Yonkers, NY I have become aware that the Church is not reaching the immediate community. There appears to be a narrow view of the mission of our church. This project is a Pilot Program that will increase awareness as to how our church can apply a missional theology in order to challenge the church to rediscover its Biblical call to holistic ministry.

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<sup>1</sup> Dave Black is currently Professor of New Testament and Greek at *Southeastern Baptist Theological Seminary* in Wake Forest, North Carolina. [http://www.daveblackonline.com/why\\_church.htm](http://www.daveblackonline.com/why_church.htm). Accessed 6/2010

<sup>2</sup> Warren, Rick. *The Purpose-Driven Church*. Grand Rapids, Michigan: Zondervan, 1995. Page 238-40

# TEACHING SESSION 1

## (FRIDAY NIGHT 6:30 -7:30 PM)

### **Introduction**

“We hope to accomplish several goals at the end of the seminar. The first goal is that we more aware of the working of the \_\_\_\_\_ in and around us. It will also challenge us to be more sensitive to the move of the Holy Spirit. The second goal is that it will help us to be more familiar with what does missions, \_\_\_\_\_ and evangelism means. Thirdly it will prepare us for the workshop that will follow the seminar. Fourthly we will be more aware of the need for \_\_\_\_\_ that begins in our local communities”

### ***Slides 2 - 3.***

“Have you ever heard God speaking?”

*Write 3 things that the Holy Spirit has been saying to you over the course of the last three months.*

1. \_\_\_\_\_  
\_\_\_\_\_
2. \_\_\_\_\_  
\_\_\_\_\_
3. \_\_\_\_\_  
\_\_\_\_\_

### ***Slide 4.***

*Turn to John 17: 11-18, read aloud from your Bibles or the overhead projector as directed. Pay close attention to verse 18 (this is related to the Great Commission.) Also read Matthew 28 and Acts 1.)*

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“Our greatest responsibility as \_\_\_\_\_ is to go with the \_\_\_\_\_ . First and foremost Jesus called us and commissioned us. We will talk about the “3Cs” of our Christian walk further in the study.”

### **Slide 5.**

*(Slide 5 defines missions. This meaning is critical to the understanding of the rest of the seminar and the following workshop.)*

*Read the definition of Mission from the overhead projector:*

“Mission is \_\_\_\_\_ with the good news of \_\_\_\_\_ , \_\_\_\_\_ and love. This message is \_\_\_\_\_ and is rooted \_\_\_\_\_ working through the church. This mission is \_\_\_\_\_ , \_\_\_\_\_ , praxeological (it can be translated into practice), it is ecclesiastical and eschatological (it is about the future of the soul).”

### **Slide 6**

*As you read the meaning below fill in the phases that are blank.*

“Kingdom: That which embraces the \_\_\_\_\_ as a focus rather than the realm of humankind. It is about a \_\_\_\_\_ rather than being concerned only about a single local congregation. Every person can help to advance the Kingdom since \_\_\_\_\_ and \_\_\_\_\_ .”

*This is adopted from George Bullard page 11 - Pursuing the Full Kingdom Potential of your congregation”*

### **Slide 7**

*Talk about the missional formula. At this time introduce the 3Cs.*

Love + Go + Do = Missions - (CL + CG + CS = M)

Commandment to love (CL) plus Commission to Gospel (CG) plus compassion to serve (CS) equal missions (M).

(CL + CG + CS = M).

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Great Commandment (Matthew 22:37-40)

+ Great Commission (Matthew 28:19-20)

+ Great Compassion (Luke 4:18-19)

= \_\_\_\_\_

### ***Slide 8***

*Talk about the parts of the formula: (CL + CG + CS = M)*

CL = \_\_\_\_\_ God & Man (male & female)

CG = \_\_\_\_\_ Preach, Teach & Baptize

CS = \_\_\_\_\_ love & Compassion

“Missions call for \_\_\_\_\_ the Great Commandment the \_\_\_\_\_ of the Great Commission and the \_\_\_\_\_ of the Great Compassion.” While church multiplication is not the goal of missions it eventually is one of the product of missions. The main goal of missions is the spreading of the \_\_\_\_\_ we call the gospel Message. Since the church is the vehicle that is commissioned to bring the good news then the more churches we have the more reach the church will have.

### ***Slide 9***

*Barna’s survey underscores the need to reach those that are lost and the need for church multiplication.*

“Since 1991, the adult population in the United States has grown by \_\_\_\_\_. During that same period the number of adults who do not attend church has nearly doubled, rising from \_\_\_\_\_ million to 75 million - a 92% increase!” - George Barna (Ventura, CA)

### ***Slide 10***

Twelfth most populated nation on earth (trailing only China, India, and the church portion of the United States, Indonesia, Brazil, Pakistan, Nigeria, Bangladesh, Russia, Japan and Mexico.

***Slide 11***

Population growth and immigration have impacted the church planting movement. We need to plant more churches than we are currently planting.

We are only planting 4,000

We are closing (3,000)

Population growth 4,000

Net Churches needed 5,000

***Slide 12***

*The goals of the seminar are listed below.*

Spiritual Development:

1. How to hear God speaking & Experience Him
2. Walk in the Spirit (developing a relationship with God)
3. Spiritual Gifting
4. Individual investment in the process: Time & \$\$\$



**BREAK – 15 Minutes**

## TEACHING SESSION 2 (FRIDAY NIGHT 7:45 -8:45 PM)

### ***Slide 13***

*Everyone is on a journey towards God. Everyone is at a different part of this journey.*

“It is important for those who are involved in ministry to understand that we cannot approach every person assuming they are at the same place. We have to meet them where they are in their \_\_\_\_\_”

### ***Slide 14***

*Introduce the concept of the circle of missions.*

“Congregation → Core → Community → Congregation → Core → Community”

“Training is done in the \_\_\_\_\_ this prepare those that will become the \_\_\_\_\_. The Core does the work of missions in the \_\_\_\_\_. Conversion takes place in the Community”

*There is a need for the church to train its members to go into the community.*



### ***Slide 15-17***

*These slides are introducing the theme Experiencing God.*

“The premise of these slides is that God is at work and is inviting us to join Him. This is a \_\_\_\_\_ loving \_\_\_\_\_.”

### ***Slide 18-22***

*These slides talk about the practical application of being filled with Holy Spirit.*

“This \_\_\_\_\_ is built on a Spiritual connection. If we are going to become effective witness we have to have a \_\_\_\_\_ with God through the Holy Spirit.”

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### ***Slide 23-25***

*These next slides provide an overview of spiritual gifts that are available to the Church.*

“The Holy Spirit has given us gifts and these \_\_\_\_\_ are to edify the church and to help in spreading the \_\_\_\_\_.”

### ***Slide 26-27***

*Bill Hybels documented the several reasons why we need to be intentional in our witness.*

*These slides talk about how to become more intentional.*

Next we need to \_\_\_\_\_ in the lives of others. This requires us to look out for the move of God and to reach out to all those that God has allowed to \_\_\_\_\_ with us in our daily activities.

## WORKSHOP SESSION 1

### (SATURDAY MORNING 9:00 -11:00 AM)

*The group will be divided into groups (not more than 5 per group). Refer to Chapter 3 of the manual and Slide 4 & 5 from 'DMin. Workshop Presentation' for the overview of the project. Each group should select a recorder and a facilitator for each group. At the end of the first activity one person will report to the general group. Use Exhibit 6 in the user manual for the group sessions feel free to duplicate.*

*Have each group develop a profile of one of the three examples from scripture.*

**Case Study 1: Peter & Cornelius - Acts 10**

**Case Study 2: Samaritan Woman & Jesus - John 4**

**Case Study 3: Ethiopian & Phillip – Acts 8**

*This section of the project is to develop a profile of the individual you are going to minister to by looking at the three areas listed below.*

#### ***Slide 6***

1. “Get familiar with the person’s \_\_\_\_\_ background: Take great care to understand the individual's religious background. This will help to develop a \_\_\_\_\_ and identify areas that are \_\_\_\_\_. It will also help to point to areas you need to become familiar with in order to \_\_\_\_\_.”

#### ***Slide 7***

2. “Social Background: \_\_\_\_\_ settings, \_\_\_\_\_ involvement or not, \_\_\_\_\_ setting: This area, if properly analyze will open up to great \_\_\_\_\_ for \_\_\_\_\_, opening for God to be introduced. Past \_\_\_\_\_ could cause this person to be where they are currently.”

**Slide 8**

3. “Family Background: \_\_\_\_\_ setting, \_\_\_\_\_ statute, \_\_\_\_\_ background and \_\_\_\_\_ history. This is a key area of concern. There is a need for God that can be seen in this area. Usually if this person is \_\_\_\_\_ it is easier for the gospel to be presented to his \_\_\_\_\_.”

**Slides 10 - 16**

*Next look up the strategy of the examples they were assigned.*

**Slide 10**

1. **Be** \_\_\_\_\_, Always be open to new relationships. List ways to be friendly-start at the person's concerns or focus. Don't \_\_\_\_\_ good deeds or being a good person with \_\_\_\_\_. Find areas that you can \_\_\_\_\_ this individual.

**Slide 11**

2. **Don't** \_\_\_\_\_, Watch out for biases, they can get in the way of missions. Identify areas of potential judgment; look at the \_\_\_\_\_ of the individual carefully to identify these areas
3. **Find ways to** \_\_\_\_\_, Look for opportunities to \_\_\_\_\_ holistically on an ongoing basis to this person.

**Slide 12**

4. **Use what is** \_\_\_\_\_, Like Jesus speaks to the individuals from their points of familiarity. Understand the individual background and use things that this person is familiar with to \_\_\_\_\_ the gospel. Introduce ways this person can be involved in outreach events sponsored by your church.

*Slides 13-15*

5. **Present the \_\_\_\_\_**, Campus Crusade for Christ created the four spiritual laws booklet. Identify areas of potential judgment; look at the background of the individual carefully to identify these areas.

## WORKSHOP SESSION 2

### (SATURDAY MORNING 11:30 -12:30 AM)

*After the breakout group session call the group back together and have each group look up the strategy of the examples. Encourage the other groups to take notes. Leave room for questions from the other groups.*

## Case Study 1

### Peter & Cornelius - Acts 10

#### PROFILE

##### ***RELIGIOUS BACKGROUND:***

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##### **PLAN:**

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##### ***SOCIAL BACKGROUND:***

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PLAN:

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***FAMILY BACKGROUND:***

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PLAN:

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### **STRATEGY**

**BE FRIENDLY** - *List ways to be friendly-start at the person's concerns or focus. Don't misjudge good deeds or being a good person with righteousness. Find areas that you can help this individual.*

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**DON'T JUDGE** - *Identify areas of potential judgment; look at the background of the individual carefully to identify these areas.*



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**USE WHAT IS FAMILIAR** - *Understand the individual background and use things that this person is familiar with to introduce the gospel. Introduce ways this person can be involved in outreach events sponsored by your church.*

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**PRESENT THE GOSPEL** - *The four spiritual laws is a good basis to start with, start with man's basic need (higher being) Use the chart "road to God" to plot a course of action, see Exhibit 5.*

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**FOLLOW UP** - *Resources should be available to the new convert to help them on their journey. Help the individual connect to the church community. Continue to minister on a regular basis to the individual's needs, physical and well as spiritual. It is a good thing to connect this person with the Church. Arrange for the pastor or leader to visit with the person. Invite your Bethel person to the Church. It is important for them to connect with others in the Church.*

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## Case Study 2

### Samaritan Woman & Jesus - John 4

#### **PROFILE**

##### ***RELIGIOUS BACKGROUND:***

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##### **PLAN:**

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##### ***SOCIAL BACKGROUND:***

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## Strategic Evangelism Participant Workbook

### ***FAMILY BACKGROUND:***

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### **PLAN:**

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## Case Study 3

### Ethiopian & Phillip – Acts 8

#### PROFILE

##### *RELIGIOUS BACKGROUND:*

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##### PLAN:

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##### *SOCIAL BACKGROUND:*

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##### PLAN:

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## Strategic Evangelism Participant Workbook

### ***FAMILY BACKGROUND:***

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### **PLAN:**

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### **STRATEGY**

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## WORKSHOP SESSION 3

### (SATURDAY MORNING 1:45 -2:30 AM)

*Open up the session with a time of prayer. The focus is on who is it that God is leading us to minister to bear in mind that the person might be someone you a currently ministering to. After the prayer pair up in groups of twos. Then develop a profile of the individuals that God have laid on their heart.*

#### **Sample Worksheets For Bethel Person**

##### **Part 1. Worksheet for Your Bethel Person**

Person's Name: \_\_\_\_\_

##### ***RELIGIOUS BACKGROUND:***

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##### **PLAN:**

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##### ***SOCIAL BACKGROUND:***

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## Strategic Evangelism Participant Workbook

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***FAMILY BACKGROUND:***

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PLAN:

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*Use this **SAMPLE CONVERSATION** to introduce yourself and what your task is in relation to the person you have selected.*

**INITIAL INTRODUCTION:**

*Call and proceed with normal greetings then as you feel comfortable use the paragraph below. You can be flexible this is just a sample.*

[**NAME**] our church has asked us to choose individuals that we will be investing in over the next two months. I have prayed about it and the Lord has prompted me to choose you as one of those persons. Here is how it works. Over the next two months I will call you once a week just to see how you are doing. I will be praying for you everyday. I will ask you for specific prayer request you might have that as I pray for you I can be more specific. Is it ok if I choose you?

*Pause and wait for reply*

Great, so as I pray for you this week is there anything special you want me to pray for concerning you.

*You can continue with the conversation if you feel led.*

**FOLLOW UP CONVERSATION:**

*Call and proceed with normal greetings then as you feel comfortable use the paragraph below. You can be flexible this is just a sample.*

From your journal about your last conversation ask specific follow up questions. Prepare to suggest a scripture that will address the prayer request. Always find out how the person is doing personally. You are in a unique position; God has chosen you to walk alongside this person at this point in time of the spiritual journey. Be flexible with your conversation. Always close with a prayer and request other areas of their life that they

might need prayer. After a while this follow up process will be through nature everyday conversation with the person.

**SAMPLE FACEBOOK OR EMAIL CONVERSATION:**

[**NAME**] our church has asked us to choose individuals that we will be investing in over the next two months. I have decided to extend this to my Facebook friends. I want to invest in you over the next two months.

Here is how it works. Over the next two months I will email you once a week just to see how you are doing. I include a scripture and a word of encouragement. During this time I will be praying for you everyday. I will ask you for specific prayer request you might have that as I pray for you I can be more specific. Feel free to past this on to others. If you want to be apart of my special prayer time please reply to this post (email) with “Yes”.

**RECOMMENDATIONS:**

1. Use the conversation starters for those who are not good at starting a conversation. It is also, recommended for anyone.
2. I recommend that you keep a journal of your conversation so you can follow up with specifics, as you continue your dialogue.
3. Listen carefully as you speak with this person. Once they are comfortable you will begin to see the God moments or openings. Always rely on the Holy Spirit’s direction as He is constantly leading and speaking.

## WORKSHOP SESSION 3 (SATURDAY EVENING 2:45 -3:45 AM)

### PART 2. STRATEGIC PLAN

*From the profile that was developed select areas that you or the church can assist this person. Maybe this person needs counseling, food, friendship, finance or other services, there should be a resource center that will help to provide or point people to where help*

**BE FRIENDLY** - *List ways to be friendly-start at the person's concerns or focus. Don't misjudge good deeds or being a good person with righteousness. Find areas that you can help this individual.*

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**DON'T JUDGE** - *Identify areas of potential judgment; look at the background of the individual carefully to identify these areas.*

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**USE WHAT IS FAMILIAR** - *Understand the individual background and use things that this person is familiar with to introduce the gospel. Introduce ways this person can be involved in outreach events sponsored by your church.*

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**PRESENT THE GOSPEL** - *The four spiritual laws is a good basis to start with, start with man's basic need (higher being) Use the chart "road to God" to plot a course of action, see Exhibit 5.*

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**FOLLOW UP** - *Resources should be available to the new convert to help them on their journey. Help the individual connect to the church community. Continue to minister on a regular basis to the individual's needs, physical and well as spiritual. It is a good thing to connect this person with the Church. Arrange for the pastor or leader to visit with the person. Invite your Bethel person to the Church. It is important for them to connect with others in the Church.*

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## WORKSHOP SESSION 4 (SUNDAY MORNING)

*The Sunday Morning session is an important culmination of the weekend sessions. Have a enlarge poster of the Road to God printed and available for use at the end of the service. Used one of the three cases as the basis for your sermon. At the end of the service have a ceremonial pinning of the Bethel Person on the Chart Road to God. End the service with prayer for both the Bethel Person & the member who will minister to this person.*

## FOLLOW UP SESSION

*Have a follow up session on a Friday or Saturday or whenever is best suited. During this session the individuals are reporting on their progress and or setbacks. At this time the group can provide additional insight that can help each other.*

# Strategic Evangelism Participant Workbook

*Notes:*

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# Strategic Evangelism Participant Workbook

*Notes:*

[illegible]



# Strategic Evangelism Participant Workbook

*Notes:*

This image shows a blank sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

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*Notes:*

[illegible]

**WORKSHOP EVALUATION FORM**

**Strategic Evangelism Workshop/Seminar Evaluation**

*Your responses to the following are intended to help your group leader grow in his or her ability to guide future group sessions.*

1. How has this study helped you in your personal walk with the Lord?<sup>3</sup>

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2. What do you sense God has revealed during this study that He wants to do in and through your life in the days ahead?

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3. What major adjustments do you sense God is leading you to make in order to join Him in His work?

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4. During this study what was your most meaningful experience of God's work or activity in or through your life? Explain what God did.

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5. What would you suggest for future groups that would enhance learning and the group experience?

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<sup>3</sup> Questions 1-6 adapted from Experiencing God Weekend Seminar and adjusted to fit our local situation.

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6. What, if anything, would you suggest doing less frequently during the group sessions? Why?

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Help your presenter prepare to lead another group study by evaluating him or her in the following areas. Circle the appropriate letter beside each skill

E=excellent G=good F=fair N=needs improvement

E	G	F	N	Created an atmosphere of love and acceptance in the group
E	G	F	N	Encouraged group participation Supported group members
E	G	F	N	Prepared to lead group sessions
E	G	F	N	Maintained a positive attitude
E	G	F	N	Demonstrated sensitivity to the activity of the Holy Spirit
E	G	F	N	What is your overall assessment of the sessions?

Indicate your level of increase knowledge in the respective areas (1) being lowest (5) the highest.

Before The Sessions						After the sessions				
1	2	3	4	5	Understanding of Missions	1	2	3	4	5
1	2	3	4	5	Understanding of Evangelism	1	2	3	4	5
1	2	3	4	5	Understanding of Holistic Missions	1	2	3	4	5
1	2	3	4	5	Spiritual Gifts	1	2	3	4	5
1	2	3	4	5	Challenged to be involved in Evangelism	1	2	3	4	5
1	2	3	4	5		1	2	3	4	5

# CIRCLE OF MISSION



# ROAD TO GOD

